



Earls Restaurant Group prepares to open a new location at Nashville Yards

Upscale casual dining restaurant will be on the first floor of The Pinnacle music venue

NASHVILLE, Tenn. – (October 2, 2024) – Southwest Value Partners, AEG, and Earls Restaurant Group, a leader in upscale casual dining, today announced that Earls is opening its newest restaurant at Nashville Yards. Expected to open in late 2025, Earls Nashville Yards is designed to a beautiful, cutting-edge aesthetic, and will be the first to open in Tennessee and the 13th location in the United States.

Click here to view renderings of Earls Nashville Yards.

"We're thrilled to bring the Earls experience to the vibrant city of Nashville," said Mark Hladik, President of Earls Restaurants. "Nashville's lively culture and passion for great food and cocktails make it the perfect fit for our brand. Southwest Value Partners and AEG's vision for Nashville Yards offers residents a thoughtfully designed living experience and we are proud to be part of this exceptional development. Our shared commitment to enriching communities makes the Nashville Yards location a natural fit for Earls. We look forward to becoming a local favorite."

Earls Nashville Yards will occupy nearly 8,600 square feet on the first floor of The Pinnacle, the development's state-of-the-art, 4,500-capacity indoor live music and event venue. Plans for the space include a beautiful wall bar, a lounge filled with custom designed furniture perfect for an intimate date night or a large party celebration. The restaurant will showcase a collection of art by Nashville artists, continuing Earls' long-standing tradition of supporting local artists in its communities.

"Earls is one of the most successful family-owned independent restaurant groups in North America. They are an outstanding food and beverage operator focused on an excellent guest experience - we are excited to welcome them to Nashville Yards," said Cary Mack, Managing Partner, Southwest Value Partners. "Whether for a weekday lunch, or an evening or late-night meal after a show, Earls is approachable, yet sophisticated, and has a great dining experience prepared for everyone." Led by renowned Chef David Wong, Earls offers a diverse menu, inspired by world travels, uniquely curated to reflect its local community. The cocktail program features a line-up of seriously fun drinks headlined by an industry-leading selection of Margaritas. Earls Nashville Yards will be located directly across from the development's distinctive creative office building, anchored by CAA. The first of its kind in Nashville, the building rises eleven stories above Church Street with large 40,000+ square foot floorplates, soaring ceiling heights, three levels of curated retail, dining, and entertainment along with best-in-class private amenities including meeting hubs, entertainment spaces, and a large outdoor vegetated deck overlooking Nashville Yards.

Approximately 90% (120,000 square feet) of the total retail space in the creative office and music venue buildings at Nashville Yards is now leased.

"Earls is the perfect complement to our diverse culinary and entertainment offerings at Nashville Yards," said Ted Tanner, Executive Vice President Real Estate Development, AEG. "Their company's hands on approach to curating a complete dining experience tailored to each of their restaurants will bring a high energy, go to destination to Nashville Yards for our guests, residents and business community."

Earls was represented by John Few of SRS Real Estate Partners.

For more information about Nashville Yards, visit <u>nashvilleyards.com</u>. For more information about Earls, visit <u>earls.ca</u>.

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About Earls Restaurant Group

Earls Restaurants Ltd. is a privately held restaurant group that started in 1982 and has since grown to become one of the most successful, family-owned independent restaurant groups in North America with 70 locations throughout Canada and US. Earls offers an upscale casual dining experience within its group of independently compelling restaurant locations, with each Earls experience tailored to the location and community it resides in. The Earls menu is inspired by world travels and offers guests a balance of healthy and indulgent menu items created with quality ingredients. From the service to the ingredients we cook with, the magic is in the details. More information can be found at earlsresturants.com or on social @earlsrestaurant.

About Southwest Value Partners and Nashville Yards

Based in Nashville and San Diego, Southwest Value Partners is a privately held real estate investment company that invests in institutional quality real estate located in growth markets throughout the United States. Southwest Value Partners has a disciplined and high energy approach to asset acquisition, operating execution, value creation, and asset disposition. To learn more about Southwest Value Partners, visit <u>www.swvp.com</u>. Nashville Yards is a 19-acre project

located in the heart of downtown Nashville. When complete, the project will be a walkable, urban community featuring high-end hospitality offerings, including the 591-room luxury Grand Hyatt Nashville and the newly renovated Union Station Nashville Yards; exceptional retail and restaurant options; a world-class 4,500 capacity concert venue, *The Pinnacle*, and entertainment offerings developed in partnership with AEG; and Class-A+ office towers and a creative office building anchored by Amazon Nashville and CAA, including a Class-A+ multi-tenant tower that will serve as the future headquarters of Pinnacle Financial Partners and Bass, Berry & Sims; residential living including more than 650 residences across two towers, The Emory and The Everett. The development will also offer 7+ acres of open plazas, courtyards, and green spaces, including the Ascension St. Thomas Landing. To learn more about Nashville Yards, visit <u>www.nashvilleyards.com</u> or follow @NashvilleYards on X and Instagram.

About AEG

Headquartered in Los Angeles, California, AEG is the world's leading sports and live entertainment company. The company operates in the following business segments:

- Music through AEG Presents, which is dedicated to all aspects of live contemporary music performances, including the production and promotion of global and regional concert tours, an extensive portfolio of clubs, theaters and other music venues, concerts and special events and world-renowned festivals such as the Coachella Valley Music and Arts Festival;
- Venues and Real Estate, which develops, owns and operates world-class venues, as well as major sports and entertainment districts like Crypto.com Arena and L.A. LIVE, Uber Platz in Berlin and The O2 in London;
- Sports, as the world's largest operator of high-profile sporting events and sports franchises including the LA Kings, LA Galaxy and Eisbären Berlin;
- Global Partnerships, which oversees worldwide sales and servicing of sponsorships including naming rights, premium seating, and other strategic partnerships.
- And Ticketing, which provides more than 400 clients worldwide with ticketing services that cover the gamut of entertainments, including sporting events, arena tours, music clubs festival, rodeos and family events.

Through its worldwide network of venues, portfolio of powerful sports and music brands and its integrated entertainment districts, AEG entertains more than 90 million guests annually. More information about AEG can be found at <u>www.aegworldwide.com</u>.

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